



#### **OVERVIEW**

#### **Analysis Sections**



Community Benefits



Economic Value



Opportunity Costs

#### **Key Assumptions**



100 resident housing units



1.73 jobs per housing unit



**0.40** school aged children per housing unit



\$100,000 public investment in rental product and a \$400,000 investment in ownership product

#### **COMMUNITY CONTEXT**

## **Employment Trends**



Total employment has increased by **47.6%** since 2010

In-commuters account for **70%** of employment growth

#### Household Trends



Households making \$75K or less have decreased by 17% since 2010 Households making \$200K or more have increased by **291%** since 2010

## **OVERALL BENEFIT**



COMMUTE TIME



**VOLUNTEERISM** 







GHG **EMISSIONS** 





**ECONOMIC VALUE** 

**FILLED POSITIONS** 



**SALES** TAX



**HOUSEHOLD SPENDING** 



**PROPERTY** TAX





**OPPORTUNITY COSTS** 

**PARKING SOLUTIONS** 



**WORKER TURNOVER** 



Rental 5.85X

Per-unit investment multiplier

\$585,125 Return per unit

**Public Investment (Multifamily)** 

Ownership

Per-unit investment multiplier

\$585,125

Return per unit

**Public Investment (Single Family)** 



#### **COMMUNITY BENEFITS OVERVIEW**

# Annual community and quality of life benefits from investing in resident housing.

The presence of residents plays a pivotal role in boosting the vitality of a community while simultaneously elevating the quality of the guest experience. Community benefits include:

- ✓ Reduced Commute Times
- ✓ Increased Student Generation
- ✓ Increased Volunteer Hours
- Reduced Carbon Emissions





## **COMMUTE TIME**

\$1.2 million per year

Value of time (\$18.80 per hour) for more than 66,000 annual commute hours eliminated





## STUDENT GENERATION

\$180,000 per year

Estimated total based on the State of Utah's per-pupil funding for 40 new school-aged children





## **VOLUNTEERISM**

\$150,000 per year

Value of increased volunteer labor to the non-profit community (at \$31.46 per hour)





#### **GREENHOUSE GAS EMISSIONS**

\$75,000 per year

A reduction of 3.3M vehicle miles traveled per year reduces greenhouse gas emissions related to Carbon Monoxide (CO), Carbon Dioxide (CO2), Nitrogen Oxides (NOx), Sulfur Oxides (SOx), and Particulate Matter 2.5 (PM2.5)



#### **ECONOMIC VALUE OVERVIEW**

#### Annual economic value to the regional economy due to investment in resident housing.

With an expanded inventory of resident housing, numerous sectors of the business community benefit. This increased economic activity was captured in the following areas:

- Reduced Unfilled Positions
- **Increased Household Spending**
- **Increased Sales Tax**
- **Increased Property Tax**





## FILLED POSITIONS

\$43.1 million per year

Estimated economic impact of 173 full-time positions filled





## HOUSEHOLD SPENDING

\$4.2 million per year

Increased economic impact of resident household spending in the region



#### **ECONOMIC VALUE**



## **SALES TAX**

\$73,000

Increased sales tax revenue based on an additional \$1.7M of direct spending within the Wasatch Back





#### PROPERTY TAX

\$186,000 per year

Increased property tax revenue based on a \$450,000 property valuation per unit



#### **OPPORTUNITY COSTS OVERVIEW**

#### One-time costs avoided by an investment in resident housing.

If it did not invest in resident housing, Wasatch Back communities would need to commit potentially greater investments in:

- Parking Investment Opportunity Cost
- New Hire Training Opportunity Cost



## **OPPORTUNITY COSTS**



#### PARKING SOLUTIONS

\$5.3 million one-time

Estimated construction cost for 87 structured parking spaces (\$55,000 per space) and 43 surface parking spaces (\$12,000 per space)



## **OPPORTUNITY COSTS**



## **WORKER TURNOVER**

\$4.1 million one-time

Cost of worker turnover, training, and lost productivity for 173 positions

## TOTAL IMPACT

Description	Total	Per Unit
Community Benefits		
Value of Volunteerism	\$149,622	\$1,496
Equivalencies of GHG Emissions	\$75,048	\$750
Value of Time from Commute Hours Saved	\$1,236,419	\$12,364
Value of Student Generation	\$178,677	\$1,787
Subtotal	\$1,639,766	\$16,398
Economic Value		
Economic Impact of Filled Positions	\$43,065,334	\$430,653
Economic Impact of Household Spending	\$4,186,274	\$41,863
Value of Sales Tax	\$72,812	\$728
Value of Property Tax	<u>\$185,774</u>	<b>\$1,858</b>
Subtotal	\$47,510,194	\$475,102
Opportunity Costs		
Parking Investment Opportunity Cost	\$5,311,965	\$53,120
Worker Turnover Opportunity Cost	\$4,050,742	\$40,507
Subtotal	\$9,362,707	\$93,627
Total	\$58,512,667	\$585,127

Source: Economic & Planning Systems